

14th September 2008

Leigh Infirmary
The Avenue
Leigh
WN7 1HS

Mr D Thyer
Olympus Associates Ltd
First Floor Shenstone Railway Station
Station Road
Shenstone
Staffordshire
WS14 0NW

Dear David

We have been running KitMan now for four years and the catering budget has not increased at all in that time in fact we have seen a reduction.

One of the other major benefits for us is the vast savings in time KitMan has created for us in particular with its interfacing with Oracle, our finance system. As a result of this the amount of queries outstanding at any time is minute. In the past the finance department and me would have to spend the best part of half a day each month reconciling the invoices in dispute, now that is a thing of the past.

The introduction of the Ward ordering system allowing for patients going into theatre etc is going to prove invaluable and whilst it is too early to say at the moment I believe this is going to deliver a further cost saving of approx 10% of our ward food expenditure.

Our ability to report information to the management each month is a boon in everyone's life. It is nice to have a system that is being tailored to our requirements, which is flexible in its use and is also user friendly.

I wish you luck with your progress in the Healthcare market and I will be happy to show any interested parties how we operate this at Wrightington, Wigan and Leigh NHS Trust.

Yours sincerely



Paul Riley MHCIMA
Hotel Services Manager